

Know Before You Go: CAI Advocacy Day in Your State Capitol

Scheduling Meetings

CAI staff will schedule meetings on your behalf! CAI's Government and Public Affairs team will use your address to lookup your elected officials in our database and request appointments with them.

Meeting With Legislators/Staff

In each meeting, you'll meet with an elected official and/or member(s) of their staff working on issues related to housing and community associations. CAI staff will also be in these meetings to offer support and guidance.

It's important to remember that legislators are extremely busy people. A meeting typically lasts 15-30 minutes, depending on the legislator's availability.

While a personal anecdote that supports our legislative "asks" can be powerful and impactful, it is important to stick to the talking points or "asks" and not use the time as a platform to bring in other issues during your meetings. This is because legislators are very busy and may need to leave meetings early, so it's important to ensure your message is delivered effectively and that CAI members are seen as knowledgeable and useful resources on policy issues. Advocates must also respect each elected official's time and potential differences in politics/backgrounds.

What to Wear

We typically recommend business/business casual dress while in a state capitol. Wear what you're comfortable and confident wearing during a professional meeting. Wear comfortable shoes, as we may be walking a lot. Please do not wear any clothing with graphics/political messages/inappropriate language. CAI will provide pins to wear!

CAI Resources for Members



What to Bring

- A bag to carry your items
- Pen and paper to take notes
- Identification card/driver's license - You may need an ID to enter the capitol building!
- Business cards to share with legislators and staff
- Folders and leave-behind materials (provided by CAI)
- Water/snacks



Additional Questions?

Email government@caionline.org with any additional requests for information or resources.

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Community Associations Institute (CAI) | www.caionline.org | (888) 244-4321