Exhibitor & Sponsorship Opportunities

Exhibitor—Table Top ($895) (45 available)
Limited Availability, non-exclusive!
- 6’ Table top with electricity upon request (check box on registration form); one company rep included in exhibitor fee. Additional company reps must register at a cost of $150 each. Maximum of three reps at your table at any one time. Exhibitor hours are 8:00 a.m. – 10:00 a.m. and 12:30 p.m. – 2:00 p.m.
- List of all attendees (once before event and final list after)

Exhibitor — 10X10 Booth ($1,595) (10 available)
Limited Availability, non-exclusive!
- 10 X 10 booth include a 6-foot skirted table with electricity upon request (check box on registration form); two company reps included in exhibitor fee. Additional company reps must register at a cost of $150 each. Maximum of three reps at your booth at any one time. Exhibitor hours are 8:00 a.m. – 10:00 a.m. and 12:30 p.m. – 2:00 p.m.
- List of all attendees (once before event and final list after)

Sponsorship Opportunities

SOLD - Keynote Sponsor: $3,500 exclusive sponsorship (Limit of 1)
- Introduction of keynote speaker and recognition at CAI opening program.
- 6’ Table top in prime location with electricity upon request (check box on registration form); two company reps included in exhibitor fee. Additional company reps must register at a cost of $150 each. Maximum of three reps at your table at any one time. Exhibitor hours are 8:00 a.m. – 10:00 a.m. and 12:30 p.m. – 2:00 p.m.
- List of all attendees (once before event and final list after)
- Company recognition on first slide of each session PowerPoint
- Opportunity to include inserts or promotional items in attendee registration bags (500 items provided by sponsor no later than September 27, 2019)
- Company mention in any Legal Forum marketing pieces produced after contract date
- Inclusion of company logo on any promotional e-mails sent after contract date

Event Sponsor: $3,000 (Limit of 4)
- Recognition from CAI at opening program
- Company recognition on first slide of each session PowerPoint
- Logo* and hyperlink included on CAI Website on the CAI Legal Forum: California Communities Web page
- 6’ Table top exhibit space in prime location with electricity upon request (check box on registration form); Includes attendance of (2) company reps. Additional reps can register at a cost of $150 each; two company reps included in exhibitor fee. Exhibitor hours are 8:00 a.m. – 10:00 a.m. and 12:30 p.m. – 2:00 p.m.
- List of all attendees (once before event and final list after)
- Opportunity to include inserts or promotional items in attendee registration bags (500 items provided by sponsor no later than September 27, 2019)
- Company mention in any Legal Forum marketing pieces produced after contract date
- Inclusion of company logo on any promotional e-mails sent after contract date
Lanyard Sponsor: $1,800 (Limit of 1)
- Get your company name and logo in front of each attendee for the entire time they attend the seminar. Lanyards for the name badges are provided to all attendees. Logo due to CAI by September 6, 2019 (Logo printed on lanyard)
- Logo* and hyperlink included on CAI website on the CAI Legal Forum: California Communities Web page
- Opportunity to include inserts or promotional items in attendee registration bags (500 items provided by sponsor no later than September 27, 2019)
- Company mention in any Forum marketing pieces produced after contract date
- List of all attendees (once before event and final list after)
- Includes attendance of (1) company rep. Additional reps can register at a cost of $150 each.

Name Badge Sponsor: $1,750 (Limit of 1)
- Get your company name and logo in front of each attendee for the entire time they attend the seminar. Name badge holders are worn by all attendees. Logo due to CAI by September 6, 2019 (Logo printed on badge)
- Logo* and hyperlink included on CAI Website on the CAI Legal Forum: California Communities Web page
- Opportunity to include inserts or promotional items in attendee registration bags (500 items provided by sponsor no later than September 27, 2019)
- Company mention in any Legal Forum marketing pieces produced after contract date
- List of all attendees (once before event and final list after)
- Includes attendance of (1) company rep. Additional reps can register at a cost of $150 each.

Parking Sponsor: $1,200 (Limit of 2)
- 6’ Table top exhibitor booth – premier location in the lobby with opportunity to validate attendee’s parking ticket. (please note: electricity may not be available)
- Includes attendance of (1) company rep to validate parking from 8:00 am – 4:30 pm. Additional company reps must register at a cost of $150 each. Maximum of three reps at your table at any one time.
- Company listed on CAI Website on the CAI Legal Forum: California Communities Web page
- Company mention in any Forum marketing pieces produced after contract date
- List of all attendees (once before event and final list after)
- Includes attendance of (1) company rep. Additional reps can register at a cost of $150 each.

Tote Bag Sponsor: $500 (Limit of 6)
- Company logo* on tote bag. Logo due to CAI by September 6, 2019 (Logo printed on tote bag)
- Company listed on CAI Website on the CAI Legal Forum: California Communities Web page
- Opportunity to include inserts or promotional items in attendee registration bags (500 items provided by sponsor no later than September 27, 2019)
- Company mention in any Legal Forum marketing pieces produced after contract date
- List of all attendees (once before event and final list after)

Lunch Sponsor: $450 (Limit of 4)
- Exclusive signage on lunch buffet table and attendee seating rounds
- Logo* and hyperlink included on CAI Website on the CAI Legal Forum: California Communities web page
- Company mention in any Legal Forum marketing pieces produced after contract date
- List of all attendees (once before event and final list after)

Cocktail Reception Sponsor: $375 (Unlimited)
(This is a post event networking reception for Community Managers and Homeowners)
- Event signage at the cocktail reception
- Company listed on CAI website on the CAI Legal Forum: California Communities web page and on each of the eight California chapter websites
- Company mention in any Legal Forum marketing pieces produced after contract date
- List of all attendees (once before event and final list after)
Event App Banner Ad: $300 (Limit of 10)
- Get your company in front of each attendee for the entire time they attend the seminar. Your banner ad will appear in rotation at the top of the Mobile App. Ad will be linked to the Website of your choice.
- Company name and hyperlink included on CAI Website on the CAI Legal Forum: California Communities Web page
- Company mention in any Legal Forum marketing pieces produced after contract date
- List of all attendees (once before event and final list after)

Networking Breakfast Sponsor: $250 (Unlimited)
- Exclusive signage on breakfast table
- Company name and hyperlink included on CAI Website on the CAI Legal Forum: California Communities Web page
- Company mention in any Legal Forum marketing pieces produced after contract date
- List of all attendees (once before event and final list after)

*Please email company logo with signed contract to cwallace@caionline.org. Logo must be a JPEG or GIF file.

NOTE: Payment must be received and processed at the CAI Headquarters before sponsorships are confirmed and benefits begin. Sign up as soon as possible to ensure availability.
LOOKING FOR MORE SPONSORSHIP OPPORTUNITIES?

SUPPORT CAI-CLAC AND SPONSOR THE BENEFIT FUNDRAISER!

Thursday, October 17, 2019, 6:00 pm
Newport Beach Marriott Hotel & Spa, Newport Beach, CA

Event Sponsor: $1,000
- Company logo on event invitation and attendee name badges
- Company logo on CAI-CLAC website with link to company website
- Ten (10) Grand Prize raffle tickets to share with guests
- Registration for two (2) community association manager(s) or homeowner(s) members to attend the CAI-CLAC Benefit Fundraiser

Bar Sponsor: $500
- Company name on CAI-CLAC website with link to company website
- Company logo on signage displayed at the Bar
- Recognition on event e-blasts and at event
- Four (4) Grand Prize raffle tickets to share with a guest
- Registration for one (1) community association manager or homeowner member to attend the CAI-CLAC Benefit Fundraiser

Souvenir Photo Sponsor: $400 (LIMIT 6)
- Company logo on Souvenir Photo insert
- Company name on CAI-CLAC website and event e-blasts
- Recognition at event

Entertainment Sponsor: $300
- Signage with company logo displayed near disc jockey
- Company name on CAI-CLAC website
- Periodic sponsorship announcements from disc jockey

Food Sponsor: $150
- Signage with company logo displayed at food tables
- Company name on the CAI-CLAC website
- Recognition at event

Grand Prize Sponsor: $100 (LIMIT 10)
- Company name on event raffle tickets
- Company name on CAI-CLAC website
Hosting Chapters

**Bay Area and Central CA**  
Mr. Kelvin Nanney, CMP, CAE, CED  
Phone: (925) 355-1980  
kelvinn@meetingpossibilities.com  
www.caibaycen.com

**Coachella Valley**  
Mr. Callen Lockett, CMCA, CED  
Phone: (760) 341-0559  
clockett@cai-cv.org  
www.coachellavalleycai.org

**Orange County Regional**  
Ms. Anna Lisa Lukes, CED  
Phone: (714) 479-1022  
alukes@caioc.org  
www.caioc.org

**California North**  
Ms. Rachel Selwan, CED  
Phone: (925) 355-1980  
rachels@meetingpossibilities.com  
www.cai-cnc.org

**Greater Inland Empire**  
Ms. DJ Conlon, CMCA, CED  
Phone: (951) 784-8613  
dj@cai-grie.org  
www.cai-grie.org

**San Diego**  
Mr. Richard Ybarra, CED  
Phone: (858) 836-1119  
richard@cai-sd.org  
www.cai-sd.org

**Channel Islands**  
Ms. Leah Ross, CED  
Phone: (805) 658-1438  
leah@cai-channelislands.org  
www.cai-channelislands.org

**Greater Los Angeles**  
Ms. Joan Urbaniak, MBA, CMCA, CED  
Phone: (818) 500-8636  
j Joan@cai-glac.org  
www.cai-glac.org

**California Legislative Action Committee**  
Ms. Wendy Van Messel, CMCA  
Administrator  
Phone: (888) 909-7403  
office@caiclac.com  
www.caiclac.com

**Forum Headquarters**  
Newport Beach Marriott Hotel & Spa  
900 Newport Center Drive  
Newport Beach, CA 92660  
(949) 640-4000  
2019 CAI Legal Forum: California Communities
Sponsorship Commitment Form

Contact Name / Title ____________________________________________
Company Name ________________________________________________
Address _______________________________________________________
City / State / Zip _______________________________________________
Web Address ___________________________________________________
Email ___________________________ Phone _________________________

EXHIBITOR REGISTRATION:
☐ Exhibitor Table Top - $895 ☐ Electricity Requested
☐ First Exhibitor Representative: (included)
☐ Second Exhibitor Representative: (additional fee of $150)
☐ Third Exhibitor Representative: (additional fee of $150)
☐ Exhibitor Booth - $1,595 ☐ Electricity Requested
☐ First Exhibitor Representative: (included)
☐ Second Exhibitor Representative: (included)
☐ Third Exhibitor Representative: (additional fee of $150)

EXHIBITOR SUBTOTAL: $ ______________

FORUM SPONSORSHIPS:
☐ Keynote Sponsor* SOLD ☐ Parking Sponsor* $1,200 ☐ Cocktail Reception Sponsor $375
☐ Event Sponsor* $3,000 ☐ Tote Bag Sponsor $500 ☐ Event App Banner Ad $300
☐ Lanyard Sponsor* $1,800 ☐ Lunch Sponsor $450 ☐ Breakfast Sponsor $250
☐ Name Badge Sponsor* $1,750

*Additional Sponsor Representatives (only applicable to Keynote, Event, Lanyard, Name Badge and Parking Sponsors)
☐ First Company Representative: (included)
☐ Second Company Representative: (included in Keynote & Event sponsorships / *additional fee of $150 for all other sponsorship levels)
☐ Third Company Representative: (*additional fee of $150)

CLAC BENEFIT FUNDRAISER SPONSORSHIPS:
☐ Event Sponsor $1,000 ☐ Bar Sponsor $500 ☐ Souvenir Photo Sponsor $400
☐ Attendee Sponsor $300 ☐ Food Sponsor $150 ☐ Grand Prize Sponsor $100

SPONSORSHIP/ADVERTISING SUBTOTAL: $ ______________

TOTAL DUE: $ ______________

PAYMENT METHOD: Full payment must accompany this form. Please remit to: CAI / Attn: Crystal Wallace,
6402 Arlington Blvd., Suite 500, Falls Church, VA 22042 • Fax (240) 524-2424 • payments@caionline.org
☐ Visa ☐ MasterCard ☐ American Express ☐ Check Enclosed (made payable to CAI)

ACCOUNT # ___________________________________________________
NAME ON CARD _________________________________________________
EXP. DATE ____________________________________________________
SIGNATURE _____________________________________________________

TERMS: Full payment must accompany signed contract. CAI reserves the right to refuse any contract or to cancel any contract it deems appropriate to avoid conflicts of interest. CAI will refund payments for canceled contracts if marketing did not include company mention. Refunds or cancellations cannot be made after any promotional materials have been created.

CAI SUITCASING POLICY: CAI has a no-tolerance policy regarding "suitcasing," which describes the practice by non-sponsoring companies or individuals of soliciting sales or sales leads in the hotel, lobbies and/or representing their services or soliciting seminar participants, including social activities. Non-exhibiting suppliers participating in the seminar as attendees or speakers are prohibited from soliciting business in or after sessions, or in the hotel itself.

Violators of this policy will be charged the amount an exhibitor ($895), which must be paid prior to registering as an attendee, exhibitor or sponsor at any future CAI functions.

I acknowledge and accept all terms and policies on this form.

AUTHORIZED SIGNATURE _______________________________________
DATE ___________________________ TITLE _________________________
PRINT NAME ___________________________________________________