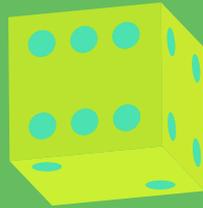
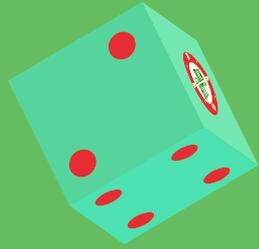


ALL IN TO WIN



CAI Annual Conference & Exposition
May 5, 2017 | Caesars Palace Las Vegas

AWARDS PROGRAM



Annual Awards and Dinner

Each year, CAI honors a select group of individuals who have made significant contributions to CAI and the community association way of life. The awards program highlights the efforts of those who go above and beyond to demonstrate leadership, excellence, and dedication to support and advance community association governance, management, and living, as well as CAI programs and initiatives.



Chapter Executive Director Rising Star Award

Awarded to chapter executive directors whose leadership abilities and professional contributions suggest the likelihood of even greater accomplishments in the future.

Julia Boehm-McKay

ALABAMA CHAPTER

Julia immediately made an impact in all areas when she became the Alabama Chapter's executive director in 2015. She continually looks for ways to innovate and improve how services are delivered to members. Among her many accomplishments, she made improvements to topics and speakers that heightened the luncheon experience and increased attendance, and developed a new user-friendly website, a digital newsletter, and on-demand access to information. Julia is enthusiastic and dedicated, and her commitment to excellence, innovation, and dedication is continually improving the Alabama Chapter.

Cheryl Murphy

ILLINOIS CHAPTER

In her five years as chapter executive director, Cheryl has exhibited strong, thoughtful, and innovative leadership for the Illinois Chapter. She and her staff streamlined the budget process and turned a deficit in 2013 to a surplus in 2016. She has expanded growth into a largely untapped Chicago market, and her efforts to establish the CAI Illinois brand have resulted in increased membership. Cheryl continues to demonstrate excellent performance, leadership, and commitment, which has led the chapter to earn 10 CAI awards over the past five years. She is also highly engaged at the national level, having judged the CED scholarship and served on the model chapter bylaws task force. The Illinois Chapter thrives because of Cheryl's leadership.



Chapter Executive Director of the Year Award

Awarded to a chapter executive director who has demonstrated leadership in supporting CAI on a local and national level.

Kelvin Nanney, CMP, CAE

BAY AREA AND CENTRAL CALIFORNIA CHAPTER

“Volunteering should be fun” is the motto Kelvin lives by, and his attitude radiates to the volunteers and members and draws them in. He also believes in working hard, and the chapter has gained financial stability, program diversity, networking opportunities, volunteer development, consistent communications, and increased support for the board and volunteers under his leadership. He is also a key contributor on the national level, often serving as a sounding board for other CEDs in his state and around the country, and mentoring less-experienced CEDs. Kelvin always leads by example, and has a good time along the way.

Educator of the Year

Awarded to an individual who has excelled in elevating the quality of CAI’s education programs by developing, teaching, or leading a significant national course.

Judy Rosen, CMCA, AMS, PCAM

CENTRAL ARIZONA CHAPTER

Judy has played an important educational role in CAI for many years. In addition to her service to CAMICB, which included chairing its Board of Commissioners, she has long served on the CAI faculty. During her career, Judy has invested a tremendous amount of time instructing dozens of courses around the U.S. In 2016, Judy was particularly instrumental in leading the PCAM Case Study, and she has helped and mentored many managers on their professional journeys. She embodies the qualities CAI values in its faculty members.



Award of Excellence in Designations

Awarded to individuals who have made significant contributions to advance CAI's designation programs and ethical standards.

Mitchell H. Frumkin, RS

BIG APPLE, PENNSYLVANIA/DELAWARE VALLEY, AND NEW JERSEY CHAPTERS

Robert W. Browning, PCAM, RS

BAY AREA & CENTRAL CALIFORNIA, CALIFORNIA NORTH, AND NEVADA CHAPTERS

Reserve standards provide a framework for the professional conduct of a reserve study. CAI's Reserve Specialists (RS) apply those standards to ensure uniformity, competence, and consistency in analyzing community reserve requirements.

Mitch and Bob are both long-time CAI leaders, volunteers, authors, presenters, and content experts at both the chapter and national level. Over several decades, they have each served as presidents of the Foundation for Community Association Research, and Mitch is a past president of CAI. In 2016, they co-chaired a task force that worked intensely to revise, update, and improve the Reserve Study Standards. These updated standards will provide a benchmark for reserve providers and communities for many years to come.

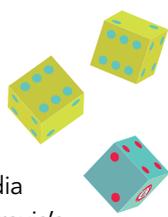
Award of Excellence in Membership

Honors a volunteer who has demonstrated leadership by supporting CAI membership campaigns and who is an active, consistent recruiter.

Travis Round

CENTRAL INDIANA CHAPTER

Travis is a dedicated professional with a can-do attitude who thinks outside the box. During his term as chair of the membership committee, the chapter achieved net membership growth of 9 percent. His many accomplishments as chapter president include reaching out to inactive and former members for feedback, challenging the education committee to hold seminars in additional locations to attract new



community associations, and taking over the chapter's social media accounts to promote the chapter and its activities. Additionally, Travis's efforts with the chapter's HOA Educational Conference and Trade Show paid off—attendance hit a record high for the second year in a row. These activities contributed to the chapter's 14.75 percent membership growth in 2016. The chapter has grown to where it is today largely because of Travis's efforts.

Recruiter of the Year

The member who has demonstrated continued leadership by supporting CAI membership campaigns and recruiting the greatest number of new members during the year is honored by being named recruiter of the year. The award is solely determined by number of members recruited.

Mystre' D. Van Horn, CMCA, AMS

AUSTIN CHAPTER

A long-time member of CAI, Mystre' is an active manager member and CAI chapter supporter. In 2016, she recruited 28 new members while a member of the Washington Metropolitan Chapter. She relocated to Texas and is now a member of the Austin Chapter. There is no doubt the chapter will benefit from her experience, enthusiasm, and dedication to all things CAI.

Award of Excellence in Chapter Leadership

Honors an individual who has made significant contributions to advance national-chapter relations and provided support and guidance to chapter leaders.

Denise Lash, esq.

CANADA CHAPTER

Denise Lash has been an advocate for CAI and professionalism in the industry for more than a decade, and she has been instrumental in connecting with and building bridges between CAI and Canadian organizations in the condominium industry for many years. In 2016, she initiated a discussion with CAI leaders to create a Canadian chapter that would enhance the resources available to her and her Canadian peers and clients. She brought together a team of professionals to make the chapter a reality. She has led the Canada Chapter organiz-



ing committee to develop a plan for virtual training throughout the provinces, and she has been a primary contributor regarding manager licensing regulations in Ontario.

Award of Excellence in Government and Public Affairs

Honors a volunteer or volunteers whose efforts have advanced the government and public affairs initiatives of CAI and its members.

The Boston Five

Stephen M. Marcus, ESQ.

Wesley Blair III

Laura Mitas Cardoos

Ellen A. Shapiro, ESQ.

Scott Wolf, CMCA, AMS, PCAM

Since the 2014 Nevada opinion upholding the priority lien law, the banking lobby has been attacking priority liens in different states and at the federal government level. Stephen Marcus, an attorney in Massachusetts and longtime friend and volunteer leader of CAI, organized the Boston Five to meet with the Massachusetts delegates in the U.S. House of Representatives and U.S. Senate. Because of their tireless efforts, the entire Massachusetts Delegation sent a letter to the Federal Housing Finance Authority to cease their efforts in fighting to repeal state priority lien laws. The Boston Five continue their efforts by engaging other states to follow their lead, and they are using their time to show them the way. Undoubtedly, members in states with priority lien are better off from the efforts of this dedicated group.

RECRUITER CLUB INDUCTEES

Hall of Fame (50+ new members)

Dana Davidson, CMCA, AMS, PCAM

Michael S. Finley, CMCA, AMS, PCAM

David Kaman, ESQ.

Kevin McGrath, PCAM

Jacqueline Morini, CMCA

Lawrence N. Sauer, CMCA, PCAM



Legislative Action Committee of the Year

The honor of being named Legislative Action Committee of the Year is granted to a state legislative action committee that has demonstrated organizational excellence, maintained strong member support, successfully managed statewide campaigns, and/or raised the visibility and effectiveness of CAI.

Pennsylvania Legislative Action Committee

The Pennsylvania Legislative Action Committee is well-organized, reliable, and highly effective, and it gets better each year. The LAC communicates well with CAI members, engages in grassroots advocacy effectively, actively pursues legislation that benefits Pennsylvania communities, and defends associations from dozens of harmful proposals. The LAC is active and engaged in federal issues, including making personal visits to members of the U.S. House and Senate, and engaging lobbyists with federal connections on issues of concern to CAI members. The LAC also holds an annual Day at the Capital where they invite CAI members to visit their legislators and advocate for strong public policy for Pennsylvania communities. The Pennsylvania LAC's success could be attributed to the hedgehog concept fused with the tortoise effect: a keen and narrow focus on the mission for sensible public policy for community associations, and a slow and steady determination to keep moving forward. It is a very strong LAC and is a role model for others across the country.

Outstanding Volunteer Service Award

From time to time, a volunteer rises to a higher level and is honored by being awarded the Outstanding Volunteer Service Award. This top honor recognizes the outstanding leadership and long-term dedication to CAI and the community association industry he or she has shown.

Ronald L. Perl, Esq.

NEW JERSEY CHAPTER

Ron has been an active CAI volunteer and leader for most of his more than 30 years as a member. He has served the CAI New Jersey Chapter as a committee member, board member, committee chair, and board president. His national contributions are too many to name, but include



...serving as the 2002–2003 president of the Foundation for Community Association Research, and serving as the 2007 CAI president. While some would consider a term as president to be the pinnacle of their volunteer careers, Ron is just as active today, continuing to exceed all expectations. He’s served as chair of the CAI Federal Legislative Action Committee since its inception in 2012, and has represented CAI in dozens of meetings on Capitol Hill, negotiating for sensible public policy for community associations. Thanks to these efforts, CAI is noticed and now known at the federal level—something that wasn’t the case before Ron started leading the Federal LAC. Ron is simply outstanding, and CAI is incredibly lucky to have him.

Distinguished Service Award

The Institute’s most prestigious award, the Distinguished Service Award is presented periodically to an individual selected for long-standing, extraordinary contributions to the Institute.

J. David Ramsey, esq.

NEW JERSEY CHAPTER

For more than three decades, David Ramsey has been a member of CAI, and an active volunteer in the New Jersey Chapter and the national organization for nearly as long. David’s contributions to CAI are immense, and the difficulty when listing them is that inevitably some will certainly be missed. Starting with CAI’s highest leadership position, David was the 2003–2004 CAI president, during which time he was a key leader in the organizational restructuring known as the Member Value Initiative. Remarkably, 13 years after his presidential term, David is still actively involved in CAI as a member of the Government and Public Affairs Committee, Past Presidents Club of the New Jersey Chapter, chair of the New Jersey Chapter Strategic Planning Committee, and a member of the New Jersey Legislative Action Committee, just to name a few. He is a consensus builder with a keen ability to do what’s right and stand up for community associations. David is a rare gift to CAI, the community association legal profession, and to many fortunate community association residents.



President's Award

Honors an individual who has displayed exemplary service and commitment to CAI and who has been instrumental in helping the president achieve the goals of CAI. This award recipient is named solely at the discretion of the immediate past president and will not be revealed until the awards ceremony.

Selected by Kelly G. Richardson, ESQ., as 2016 President and kept secret until the award is presented.

Chapter Achievement and Excellence Awards

The 2016 Chapter Achievement and Excellence Awards program is an opportunity to celebrate the innovative and successful initiatives of chapters that contribute to the advancement of CAI and the community association industry as a whole. Showcase your chapter's winning ideas and excellence in operations by submitting a nomination for this year's awards.

Chapter Management/Development

Chapter management or development initiatives and/or tools focused on strengthening the internal workings of the chapter.

Northeast Florida and Central Florida

JOINT CHAPTER LUNCH AND LEARN

Heartland

PLAN TO INCREASE INCOME

Central Arizona

ARIZONA BIKE WEEK CHAPTER TRADESHOW

Washington Metropolitan

STRATEGIC PLAN



Leadership

Training, development, and/or recognition programs that empower volunteers and/or members to be effective, efficient leaders.

Heartland

**BUSINESS PARTNER ESSENTIALS
CLASS LIVE**

Channel Islands

**OUTSTANDING EDUCATIONAL
PROGRAMS**

Coachella Valley

**COMMITTEE LEADERSHIP
DEVELOPMENT & TRAINING**

Greater Los Angeles

**COACHING TO CREDENTIALS:
A MANAGER MENTORING
PROGRAM**

Member Services

Member services that successfully meet the needs of our individual member groups and assist in retention and member satisfaction.

Southern Arizona

**MOTIVATIONAL SPEAKER EVENT
& ANNUAL TRADESHOW/LEGAL FORUM**

Heartland

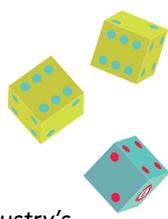
**TRAVELING BOARD LEADERSHIP
& DEVELOPMENT WORKSHOP**

Channel Islands

**COMMUNITY ASSOCIATION VOLUNTEER LEADER
& MANAGER MEMBER RESOURCES**

New Jersey

IN PERSON BUSINESS PARTNER ESSENTIALS COURSE



Public Affairs

Activities demonstrating the chapter's role in promoting CAI as the industry's leading advocate for responsible communities to the public.

Oregon

COMMUNITY BULLETIN

Coachella Valley

GRASSROOTS DROUGHT PROGRAM FOR ASSOCIATIONS (GDPA)

Pennsylvania & Delaware Valley

ADVOCACY CAMPAIGN: SENATE BILL 1282

Excellence Award

In recognition of overall Excellence in Public Affairs, Membership, Chapter Management & Development, Member Services and Leadership

Illinois

Best Net Growth

11% Northeast Florida

15% Central Indiana

13% Greater Inland Empire

10% Pennsylvania Delaware Valley

Best Net Retention

95% Southwest Virginia

90% Central Virginia

94% Channel Islands

90% Pennsylvania Delaware Valley



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Foundation for Community Association Research Executive Committee

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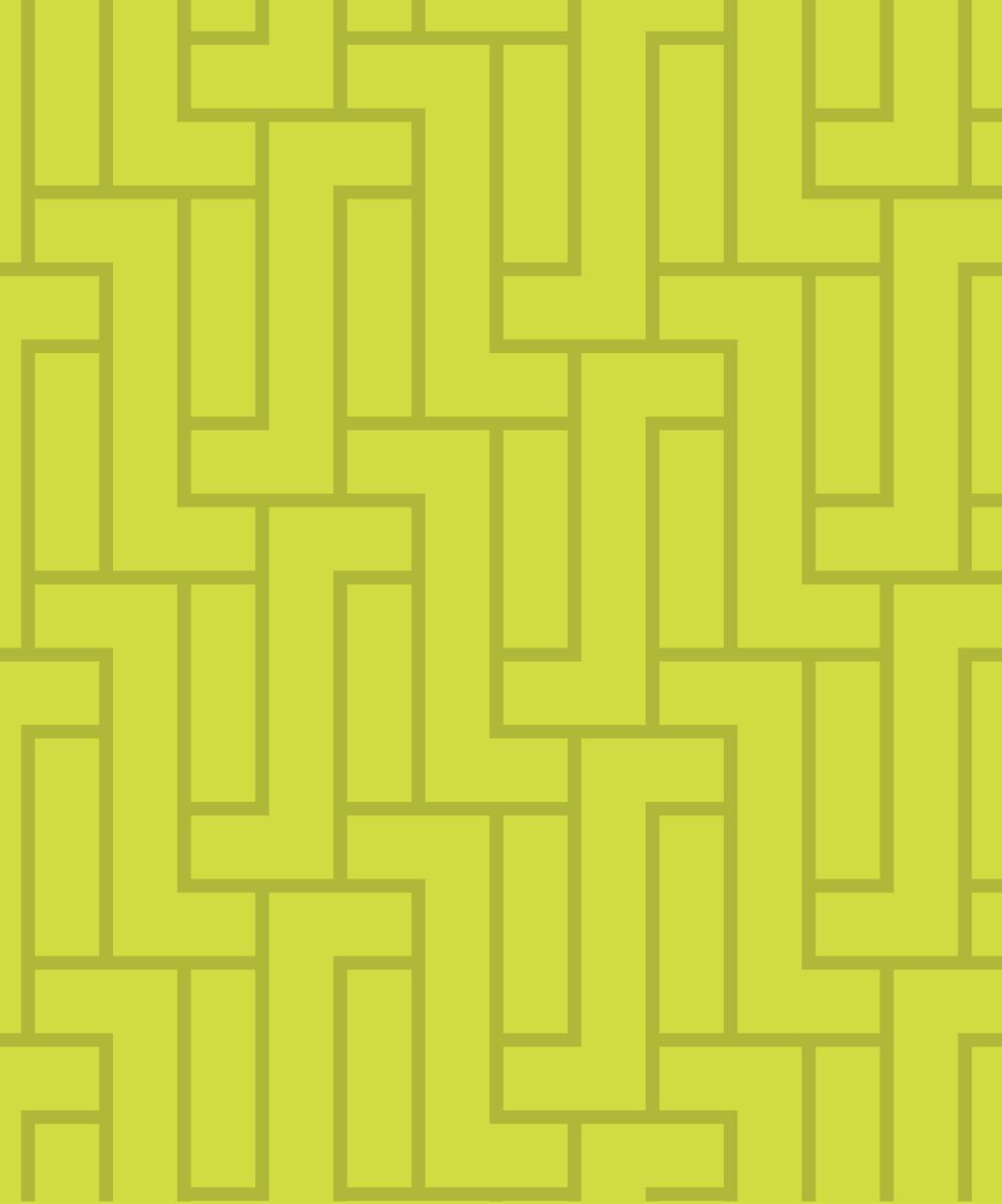
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VICE-PRESIDENT Jack McGrath

TREASURER Caroline Record, ESQ.

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IMMEDIATE PAST PRESIDENT Christine Danielson



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ASSOCIATIONS INSTITUTE