



Large-Scale Community Manager's Workshop 2010

The Community Association Institute (CAI) is an organization dedicated to providing the most progressive educational opportunities and resources to community association managers throughout the nation. CAI represents volunteer homeowners, professional managers, community management firms, as well as the companies that provide products and services to them.

One of CAI's most impressive gatherings is the Large-Scale Community Manager's Workshop. This annual conference brings together more than 100 of the industry's top professionals for workshops, demonstrations, and community tours. They all manage communities with a minimum of 1,200 units, a minimum \$1 million budget and 1,000 acres of land. Some managers work with several million dollar budgets and expansive amenities. These managers serve as the trendsetters for all professional managers and represent almost half a million American households.

I am pleased to announce that five communities in the Washington DC Suburbs have been selected to host this distinguished group in 2010: Brambleton, Kingstowne, South Riding, Stone Ridge and Reston. This showcase of today's most innovative practices, products and services has been slated for September 22nd -26th, 2010. This conference will also be expanded to include an education and training opportunity for up to 30 Operation Directors from communities nationwide.

We would like to invite interested Business Partners to join us by becoming a sponsor of this powerful conference.

Please take a moment to review the enclosed sponsorship prospectus. If you have any questions please feel free to contact Wendy Taylor directly at 703-327-4390 to secure your participation in the 2010 CAI Large-Scale Manager's Workshop, please complete and return the enclosed confirmation form.

Thank you for your continued support in this growing industry. I look forward to having you involved in this unique and rewarding event.

Sincerely,

Wendy Taylor, LSM, PCAM
General Manager
South Riding Proprietary

SPONSORSHIP CONFIRMATION FORM

PLEASE COMPLETE THE FOLLOWING FORM

If you would like to be included in the CAI's
2010 Large-Scale Manager's Workshop

COMPANY NAME & ADDRESS

Name: _____

Company: _____

Address: _____

CONTACT NAME: _____

PHONE _____

CELL _____

FAX _____

EMAIL _____

SELECT YOUR SPONSORSHIP LEVEL:

Platinum \$7500 (4 Sponsorships Only)

Gold \$5000 (4 Sponsorships Only)

Silver \$3000 (4 Sponsorships Only)

Bronze \$2000 (Unlimited Sponsorships)

To ensure your opportunity to participate and maximize your sponsorship dollars with exposure on the website and to provide the planning group seed money to secure events/speakers for the workshop, we are requesting a 50% deposit for each sponsor in all sponsorship categories. Initial deposit should be paid by January 15, 2010 with the remaining amount paid by June 30, 2010.

Please make checks payable to Large-Scale Managers Workshop and mail to: ATTN: Wendy Taylor, LSM, PCAM, South Riding Proprietary, 43055 Center Street, South Riding, VA 20152.

IN-KIND DONATION
(Please Specify)

