

COLLEGE OF COMMUNITY ASSOCIATION LAWYERS PRESENTS

30TH ANNUAL



COMMUNITY ASSOCIATION

# Law Seminar

WE'RE  
GOING GREEN!  
**PAPER-LESS  
SEMINAR**  
SEE DETAILS  
ON PAGE 6.

A two-day forum exploring future trends and practices in the law of homeowner and condominium associations and residential cooperatives.

January 30–31, 2009 | Palm Springs, CA  
Register by December 18 and save!

  
community  
ASSOCIATIONS INSTITUTE

# Distinguished Faculty

THIS PROGRAM IS DEVELOPED EACH YEAR BY CAI'S COLLEGE OF COMMUNITY ASSOCIATION LAWYERS (CCAL) AS PART OF ITS COMMITMENT TO ADVANCING THE KNOWLEDGE AND PRACTICE OF COMMUNITY ASSOCIATION LAW.

**Adrian J. Adams, ESQ.**

Adams Kessler, P.L.C.  
Los Angeles, CA

**Jacqueline Andersen, CPCU**

Travelers Bond  
Hartford, CT

**Lara A. Anderson, ESQ.**

Tressler, Soderstron, Maloney & Preiss, LLP  
Bolingbrook, IL

**Tyler P. Berding, ESQ.**

Berding & Weil, LLP  
Alamo, CA

**Rolf Berger, ESQ.**

Kirton & McConkie  
Salt Lake City, UT

**Amy H. Bray, ESQ.**

Andersen, Tate & Carr, P.C.  
Lawrenceville, GA

**Scott B. Carpenter, ESQ.\***

Carpenter, Hazlewood, Delgado & Wood, PLC  
Tempe, AZ

**Kenneth E. Chadwick, ESQ.\***

Chadwick, Washington, Moriarty,  
Elmore & Bunn, P.C.  
Fairfax, VA

**Howard S. Dakoff, ESQ.**

Levenfeld Pearlstein, LLC  
Chicago, IL

**Jeanette Dixon Lee-Sam, ESQ.**

Assistant Vice President, Financial Lines,  
Specialty Professional Liability  
AIG Domestic Claims, Inc.  
New York, NY

**Donald E. Dyekman, ESQ.\***

Mariscal, Weeks, McIntyre & Friedlander, P.A.  
Phoenix, AZ

**Ross W. Feinberg, ESQ.\***

Mediator & Arbitrator, JAMS  
Newport Beach, CA

**Jason E. Fisher, ESQ.**

Lerch, Early & Brewer Chartered  
Bethesda, MD

**Robert Gilliland, ESQ.**

Guralnick & Gilliland, P.C.  
Palm Desert, CA

**Beth A. Grimm, ESQ.\***

Beth A. Grimm, P.L.C.  
Pleasant Hill, CA

**Edward Guttenplan, CPA**

Wilken & Guttenplan, LLP  
East Brunswick, NJ

**James O. Heiting, ESQ.**

Former President, California State Bar  
Member of ABA Commission on Lawyer  
Assistance Programs  
Heiting & Irwin  
Riverside, CA

**Thomas J. Hindman, ESQ.\***

Arvada, CO

**Ellen Hirsch de Haan, ESQ.\***

Becker & Poliakoff, P.A.  
Clearwater, FL

**Lincoln W. Hobbs, ESQ.\***

Hobbs & Olson, L.L.C.  
Salt Lake City, UT

**Julie McGhee Howard, ESQ.**

Weissman, Nowack, Curry & Wilco, P.C.  
Atlanta, GA

**Michael L. Hyman, ESQ.**

Hyman Spector & Mars, LLP  
Miami, FL

**Michael S. Karpoff, ESQ.\***

Hill Wallack, LLP  
Princeton, NJ

**Benny L. Kass, ESQ.\***

Kass, Mitek & Kass, PLLC  
Washington, DC

**E. Richard Kennedy, ESQ.\***

Kennedy, Wronko & Kennedy  
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**Mark E. Lines, ESQ.**

Shaw & Lines, LLC  
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**Jennifer A. Lobeac, ESQ.**

Greenbaum, Rowe, Smith, Davis, LLP  
Woodbridge, NJ

**Lori A. Long, CIRMS**

Community Association Underwriters of America  
Newtown, PA

**Marc D. Markel, ESQ.\***

Roberts Markel, P.C.  
Houston, TX

**Charles E. Maxwell, ESQ.\***

Maxwell & Morgan, P.C.  
Mesa, AZ

**Robert M. Meisner, ESQ.\***

Meisner & Associates, P.C.  
Bingham Farms, MI

**David S. Mercer, ESQ.\***

MercerTrigiani  
Alexandria, VA

**Joel W. Meskin, ESQ., CIRMS**

McGowan & Company, Inc.  
Fairview Park, OH

**Marvin J. Nodiff, ESQ.\***

Law Office of Marvin J. Nodiff  
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**Loura Sanchez, ESQ.\***

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Arvada, CO

**Dr. John T. Schwartzlose**

President, Betty Ford Center  
Rancho Mirage, CA

**Jordan I. Shifrin, ESQ.\***

Kovitz, Shifrin, Nesbit  
Buffalo Grove, IL

**Edward J. Stolarski, ESQ.**

Edward J. Stolarski, ESQ.  
Conshohocken, PA

**Scott A. Tanner, ESQ.**

Tanner Law Group  
Indianapolis, IN

**Lucia Anna Trigiani, ESQ.\***

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**Jeffrey Van Grack, ESQ.\***

Lerch, Early & Brewer, Chartered  
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**Wilbert Washington II, ESQ.\***

Chadwick, Washington, Moriarty,  
Elmore & Bunn, P.C.  
Fairfax, VA

**J. Roger Wood, ESQ.**

Carpenter, Hazlewood, Delgado & Wood, PLC  
Tempe, AZ

**\*Member of the College of Community Association Lawyers**

## CIRMS INSURANCE MASTERS PROGRAM

**Thursday, Jan. 29—1-4:30 p.m.**

**Friday, Jan. 30 and Saturday, Jan. 31—10 a.m.-5:30 p.m.**

*Space is limited*

CCAL and CIRMS members are pleased to present the Insurance Masters Program, held concurrently with the 2009 Law Seminar. The programming goes beyond the basics of community association insurance and includes legal issues and risk management. The sessions will be taught at a “masters” level by some of the nation’s leading community association insurance experts.

### Topics to be discussed include:

- Insurance and risk management for “green” buildings
- Changes in the national flood insurance program and the federal deposit insurance program
- Role of directors and officers liability insurance
- Communication with agencies, regulators and association insurers
- Certificates of insurance for property and flood insurance exposures

Visit [www.caionline.org/events/lawsem](http://www.caionline.org/events/lawsem) for more information.

## PROGRAM

# Schedule

### OPTIONAL EXTRA SESSION THURSDAY, JAN. 29

\$75 early registration by Dec. 18  
\$90 registration after Dec. 18

1–5:00 p.m.

#### COMMUNITIES IN CRISIS: FORECLOSURES & THE MORTGAGE MELTDOWN

1–2:30 p.m.

#### The Deflating Real Estate Bubble, Foreclosure Surge & Community Associations

Michael L. Hyman, ESQ. and Marvin J. Nodiff, ESQ.  
Updated for 2009, this program evaluates the enormity of the defaults in home mortgages. What is the impact of the current and developing foreclosure crisis on community associations? How do community associations cope with rampant foreclosures, budgeting for shortfalls, dealing with delinquent owners, foreclosing lenders, judgment creditors, secondary financing, receivers, tenants and investor vulture funds—all while protecting property values in the community and seeking alternative means of funding for repair and capital expenditures.

2:30–3:45 p.m.

#### Insolvency & Bankruptcy Issues for Community Associations

Rolf Berger, ESQ.

How does an individual homeowner bankruptcy filing impact an association's collection efforts? This presentation will examine critical bankruptcy code provisions (as currently interpreted and applied by the courts) to owners of common-interest property and their associations. It will highlight the Chapter 7 and Chapter 13 provisions bearing directly on the treatment of an association's claims for monetary obligations, both before and after an owner bankruptcy filing. It will also examine various aspects of attorney fee recovery. Attendees will be encouraged to contribute to the discussion by sharing experiences and creatively "brainstorming" how to deal with owner bankruptcies more efficiently and effectively.

3:45–4:00 p.m.

#### Refreshment break

4:00–5:00 p.m.

#### Foreclosures: The Human Element

Ellen Hirsch de Haan, ESQ.

Although much focus has been given to the technical aspects and laws related to collections and foreclosures, few media outlets have addressed the practical impacts of foreclosures on associations and their residents. This presentation will examine the financial issues, maintenance concerns and economic impacts that have affected many communities across the country.

5–7 p.m.

#### Early registration

Register on Thursday—to avoid the registration line Friday morning.

### FRIDAY, JAN. 30

7–8 a.m.

#### Registration and continental breakfast

8–8:15 a.m.

#### Welcome

8:15–9:30 a.m.

#### Opening General Session Case Law Update—Part I

George E. Nowack, Jr., ESQ. and Wilbert Washington, II, ESQ.

Join CCAL members George E. Nowack and Wilbert Washington as they kick off the seminar with an in-depth overview of significant cases that shaped community association law in 2008. In addition to reviewing individual cases, this session will examine emerging trends in association jurisprudence.

9:30–10:00 a.m.

#### Legislative Update—Part I

Lucia Anna Trigiani, ESQ.

Just as case law shapes the boundaries of community association law, so do the numerous statutes and acts passed by state legislatures. In 2008, more than 7,000 pieces of legislation were introduced that had a potential to impact the legal infrastructure of community associations. This brief legislative overview will examine important state developments, emerging trends and some

extreme examples of the ever-evolving statutory framework of community associations.

10:15–11:15 a.m.

#### Concurrent sessions

#### The New 3-R's of the Fair Housing Act: Rover, Religion and Rental Restriction

Robert M. Meisner, ESQ., Edward J. Stolarski, ESQ. and Lara A. Anderson, ESQ.

Community associations face an evolving array of challenges to enforcing bylaws and restrictions. Recent examples include residents who override association rules and own pets because of a prescription (prescription pets), people of Jewish faith who display a mezuzah on their exterior doors and bylaws that impose rental restrictions. We must understand the relationship between those issues and the requirements of the Fair Housing Act (FHA). This program will look at recent cases that challenged restrictions to help attorneys better understand the limitations imposed under the FHA and the boundaries of association powers.

#### Approaching Emerging Challenges in Multi-Family Housing

Jordin I. Shifrin, ESQ.

Multi-family housing is a critical element in the housing mix, but a segment that has unique challenges. As the multi-family housing communities from the 1970s and 1980s age, what issues will the residents and their boards face? How will issues like re-zoning, de-condominiuming, demolition and new building codes impact those decisions? What new financial and environmental issues will emerge? Learn how to help multi-family associations prepare for the many challenges ahead.

#### Condos & Mixed-Use Developments

Mark D. Pearlstein, ESQ. and Howard S. Dakoff, ESQ.

In today's challenging real estate market, developers seek alternative products that provide greater flexibility for potential sales. This program will discuss the alternative formats for a mixed-use, commercial and residential development; the content and integration of a reciprocal operating agreement and condominium declaration, as well as issues affecting mixed-use developments as a whole.

[MORE >>](#)

# Seminar Programming

Panelists will present case studies on horizontal and vertical developments, including condo-hotels as a residential example.

**11:30 a.m.–12:30 p.m.**

## Concurrent sessions

### Insurance Claims and Community Associations

Joel W. Meskin, *ESQ.*, *CIRMS*, Jeanette Dixon Lee-Sam, *ESQ.* and Adrian J. Adams, *ESQ.*

Join a panel of experts to discuss the issues association counsel and professionals should know when facing insurance claims. The panel will address issues focusing on what policies address what claims; claims submission; the role of association counsel, managers and boards in the claims process; and resolving claims as quickly and painlessly as possible.

### When HOAs and the IRS Compete—Who Wins? A Case Study

Mark E. Lines, *ESQ.*

In lien law, timing is everything ... or is it? If an association's statutory lien is perfected by recording its covenants, conditions and restrictions (CC&Rs), then an association's lien should have priority over a subsequently recorded IRS income tax lien, but does it? This presentation will discuss the respective lien rights; competing state and federal laws; applicable analysis; and provide a uniform approach that practitioners may utilize to resolve these competing lien claims in favor of community associations—in an attempt to get some "good law" on the books for associations nationwide.

### The Many Facets of Alternative Dispute Resolution

Ross W. Feinberg, *ESQ.*, Robert Gilliland, *ESQ.* and Jeffrey Van Grack, *ESQ.*

With mandated alternative dispute resolution (ADR) becoming the law in a majority of jurisdictions, counsel must be aware of the association's obligation to follow statutory and contractual ADR requirements. Additionally, an understanding of corporate strategies related to cost-benefit analysis, business judgment rule, ADR methodology and mediation/binding or non-binding arbitration are key to maximizing your clients' goals in an ADR environment. Discover key strategies for dealing with alternative dispute resolutions as they relate to corporate governance, right-to-repair laws and construction defect litigation post right-to-repair procedures. A discussion of recent case law concerning additional insured obligations, indemnity and sufficiency of pre-litigation notice requirements will round out this important panel discussion.

**12:30-1:45 p.m.**

## Lecture and luncheon

### Wayne Hyatt Lecture: Community Associations—an Uncertain Future

Tyler P. Berding, *ESQ.*

Common-interest communities rely on member assessments to provide for long-term maintenance and repair of the association facilities. As the amounts of assessments collectable are reliant on the association governing documents or state statutes, the willingness to make funding decisions is often political—and too often put onto future residents. With that in mind, just what does the future hold for common-interest communities? What do prospective buyers need to know about current and future funding needs? How can attorneys, association leaders and legislators explore solutions to meet the needs of residents now and in the future?

**2–3:30 p.m.**

## Concurrent sessions

### So You Want to Be a Partner?

J. Roger Wood, *ESQ.*, Jason E. Fisher, *ESQ.*, Charles E. Maxwell, *ESQ.* and Julie McGhee Howard, *ESQ.*

Join this "junior panel of pundits" to discuss how to navigate the road to success from the starting line. This program will focus on law practice management, economics, billing issues, client relationships, partner expectations and the general rigors of private practice. This frank discussion will help new partners and associates become familiar with the industry and will provide a forum for experienced lawyers to gain insights into the next generation of community association attorneys.

### Sex, Drugs and Alcohol: Ethical Issues and Challenges of Addiction

Dr. John T. Schwarzlose, James O. Heiting, *ESQ.* and David S. Mercer, *ESQ.*

Addiction knows no boundaries. Lawyer misconduct associated with addiction creates challenges far beyond the addict. This session will focus on addiction from different viewpoints. Focusing on the clinical aspects of addiction, what makes the legal profession different from other professions? What makes it the same? Former California Bar President James O. Heiting will share his own dramatic journey. The session will conclude with information about the role of lawyer assistance programs around the country and how they can help those in need in a confidential, non-disciplinary manner.

### Riding the Roller Coaster: How to Guide your Firm Through the Economic Slump

Thomas J. Hindman, *ESQ.*

We heard words like housing slump, subprime loans, bankruptcies and foreclo-

tures all too often in 2008. But what we haven't heard about (until recently) are the financial, business development, management and staffing implications these conditions are having on HOA law firms. Where is new business coming from? What staffing issues have arisen from the increase in collections work? How do you make money doing collections and foreclosures? How has your firm's bottom line been impacted by the current economic conditions? This session will feature a panel of attorneys, from different parts of the country hit hard by the economy, addressing these and other issues.

**3:45–5:30 p.m.**

## Panel of Pundits

Kenneth E. Chadwick, *ESQ.*, Benny L. Kass, *ESQ.*, Loura Sanchez, *ESQ.*, Marc D. Markel, *ESQ.* and moderated by George E. Nowack, Jr., *ESQ.*

Got questions? Get answers. This interactive session will give attendees (of all experience levels) the opportunity to ask an expert panel of attorneys about issues that have arisen, or may arise, in their areas of practice. It also gives the panel of experts the opportunity to pose questions about pressing legal concerns and trends in the industry.

*Advance submission of written questions encouraged. E-mail questions to Holly Carson at [hcarson@caionline.org](mailto:hcarson@caionline.org).*

**5:30–6:30 p.m.**

## Cocktail reception

Hosted by CCAL

Join your colleagues for an opportunity to network with the premier experts in the industry.

*(Please RSVP on the registration form if you are attending the reception.)*

**SATURDAY, JAN. 31**

**7–8 a.m.**

## Continental breakfast

**8–9:30 a.m.**

### Opening General Session Case Law Update—Part II

George E. Nowack, Jr., *ESQ.* and Wilbert Washington, II, *ESQ.*

Join CCAL members George Nowack and Wilbert Washington as they continue the case law update session—an in-depth overview of significant cases that shaped community association law in 2008. This session will also examine emerging trends in association jurisprudence.

**9:30–10 a.m.**

### Legislative Update—Part II

Lucia Anna Trigiani, *ESQ.*

Just as case law shapes the boundaries of community association law, so

## ABOUT CAI'S COLLEGE OF COMMUNITY ASSOCIATION LAWYERS (CCAL)

The College of Community Association Lawyers was established in 1993. The purpose of CCAL is to acknowledge CAI member attorneys who have distinguished themselves through contributions to the evolution or practice of community association law and who have committed themselves to high standards of professional and ethical conduct in the practice of community association law. The college provides a forum for the exchange of information among experienced legal professionals for the purpose of the advancement of the community association field.

For more information about CCAL or for a membership application, please visit [www.caionline.org](http://www.caionline.org).

to do numerous statutes and acts passed by state legislatures. In 2008, more than 7,000 pieces of proposed legislation had a potential to impact the legal infrastructure of community associations. This brief overview will examine important state developments, emerging trends and some extreme examples of the always-changing statutory framework for community associations.

10:15–11:15 a.m.

### Concurrent sessions

#### The Ethics of Honoring the Attorney-Client Privilege

Michael S. Karpoff, ESQ.

The attorney-client privilege sounds simple—however, its applicability or inapplicability to particular situations can confound attorneys and clients alike, creating serious ethical questions. In community associations, the issue becomes more complicated. Association members frequently expect that the attorneys who are paid by their common expense assessments will answer to them and will not limit information solely to the governing board. Since associations operate through agents, including independent contractor property managers, questions arise as to whether communications with such third parties are protected from disclosure. Boards—and their attorneys—face other dilemmas pertaining to confidentiality. What association records, if any, may a board refuse to disclose to members and under what conditions? Must executive session minutes be disclosed to members or third parties, despite the confidential nature of the meetings? What can an association do if a board member breaches confidentiality? This program will delve into these topics to help

attorneys better advise their clients, satisfy their ethical obligations and educate association professionals about the necessity for, and limitations of, privileges and confidentiality.

#### Directors and Officers Insurance in the Twenty-First Century

E. Richard Kennedy, ESQ., Lori A. Long, CIRMS and Jacqueline Andersen, CPCU

Twenty-five years ago, CAI presented a national symposium about community association directors and officers (D&O) liability insurance. That program had a positive impact on the community association industry by encouraging the protection of association board and committee members. This session is an up-to-date review of existing D&O policies, their interactions with general liability comprehensive insurance policies and the potential legal defenses available in D&O litigation.

11:30 a.m.–12:30 p.m.

### Concurrent sessions

#### The Power and Pitfalls of the Electronic Office

Beth A. Grimm, ESQ.

Have you thought there must be a better way of doing business than being stuck in a sea of paper? What about the phone tag game? Isn't there a way to streamline your professional life? Being an attorney or a manager in the business of homeowner associations can be stressful. The goal is to be organized, progressive and responsive to clients, even as you move toward a "paperless" office, reach out to new clients and enjoy a "relatively" stress-free workplace. Do you know how to sort out what you need to know about technology options to build the practice that you want to have? Can you even imagine what is out there? If you can imagine it, it probably is.

#### Keeping Your Community Safe From Sexual Predators

J. David Ramsey, ESQ. and Scott A. Tanner, ESQ.

Media coverage has increased public awareness that sexual predators can be lurking anywhere. The presence of sexual predators in a neighborhood can destroy or reduce the marketability or value of homes. It seems no community is safe from sexual predators, even gated communities. So, if building a wall around the community cannot keep them out, what can? This seminar will discuss the reasons for considering sexual predator restrictions and ways to inform association clients of the legal and practical considerations surrounding such bans.

12:30–12:45 p.m.

### Break and boxed lunches

12:45–2:45 p.m.

#### Earth, Wind & Fire:

#### The Environmental Debate & its Impact on Community Associations

Lincoln W. Hobbs, ESQ., Amy H. Bray, ESQ., Loura Sanchez, ESQ. and Marvin J. Nodiff, ESQ.

Higher energy costs, regulation of greenhouse gases, water usage and changing values will all start to create conflict with existing association rules and deed restrictions. As the most local form of governance, community associations are uniquely positioned to adapt to this changing environment; the challenge, however, is to turn obstacles into opportunities. This interactive panel discussion will kick off an ongoing dialogue, tackle hypothetical situations and engage attendees in seeking solutions to these emerging challenges.

3–4:15 p.m.

### Concurrent sessions

#### Whose Club is it Anyway?

#### Exploring the Complex World of Private Clubs in Community Associations

J. David Ramsey, ESQ., Edward Guttenplan, CPA and Jennifer A. Lobeac, ESQ.

Larger community associations often have a structure of clubs that benefit the social, political, philanthropic, religious and recreational culture of the community. But these organizations often exist as distinct and independent organizations—collecting fees, organizing events and processing memberships (even exercising selectivity in membership qualifications). These private clubs represent a number of challenges for community associations in their efforts to optimize the cultural value of resident assemblies at minimal risk to the association. This program will encourage a high-level discussion of when exactly a gathering of residents becomes a "club" and how associations should manage these organizations.

#### Brave New World: Emerging Issues in the Post-Meltdown Marketplace

Speakers TBD

It has been a game-changing year for both the housing market and the economy. As the year ended, the federal government had seized control of Fannie-Mae and Freddie Mac and Congress had enacted a sweeping Housing and Economic Recovery Act, followed by a trillion dollar bailout ("rescue") of the banking and financial sector. What changes will this economic reordering have on the housing market and community associations? What about lending standards and other issues important to your clients? This panel will examine the impacts of the economic storm.

## Hotel Accommodations

Rancho Las Palmas is Palm Springs at its best and a true classic among golf and spa hotels. Boasting the best location in the area, the hotel offers thoughtful amenities and services, comfortable accommodations with deluxe bedding and numerous resort activities.

For reservations, please contact the Rancho Las Palmas directly. Reserve your room early and mention that you are a CAI Law Seminar attendee to receive the discounted group rate. The hotel reservation deadline is Dec. 18. Reservations received after the deadline dates will be subject to availability. Attendees are strongly encouraged to stay at the seminar hotel, allowing CAI to meet contractual requirements, which are necessary to keep meeting costs down.

Rancho Las Palmas  
41-000 Bob Hope Drive  
Rancho Mirage, CA 92270  
(760) 568-2727  
www.rancholaspalmas.com  
Room Rate is \$250 per night  
(single/double)

Tell them you're a CAI Law Seminar attendee. Attendees can also receive:

- 10% discount off spa treatments
- Spa admission reduced to \$20 per day (if you don't get a spa treatment)

**Hotel reservation deadline:**  
Dec. 18

## Spousal Activities

This year CAI will have a variety of spousal programs provided by the hotel. Most activities will be *gratis* with just a few *a la carte*. You will receive more information and scheduling after you register.

## Transportation

CAI's preferred travel agency, Passport Executive Travel, can be reached at (800) 344-7794, from 8:30 a.m. to 6:30 p.m. (ET), Monday-Friday. When making reservations, be sure to identify yourself as a CAI Law Seminar attendee.

**Airport to Hotel:** Taxi fare is about \$42. Desert Valley Shuttle Service is approximately \$60 r/t per person. Call (800) 413-3999 to make reservations.

## Registration Fee

The registration fee for the seminar includes the proceedings on CD-ROM, all continental breakfasts, refreshment breaks, lunches and the Friday evening reception. All fees must be paid prior to the seminar start date by check or credit card.

**Thursday's half-day program is an additional fee. Please see registration form for additional information.**

## Law Seminar Proceedings CD-ROM

All materials will be provided on a fully searchable CD-ROM. Handouts will be available online before the seminar and a small number will be provided on-site. After each session, the extra handouts will be placed on a handout table. You may also want to bring your laptop to use during the seminar.

## Early Registration Discounts

Register by Dec. 18 and receive a \$50 discount. Early registration is encouraged due to space limitations.

**Group Discounts:** Register three or more individuals from the same firm and the third registrant may deduct \$25 from the registration fee. If at least one of the registrants is a CAI member, all registrants qualify for the member rate. Group registrations must be submitted together to qualify for the group discount.

## Cancellation Policy

Full refunds are issued if CAI receives a written cancellation notice by 5 p.m. (ET) on Dec. 18. Cancellations received between Dec. 19 and Jan. 14 are subject to a 50 percent administrative fee. Registration fees become non-refundable as of Jan. 15. Cancellations must be received in writing. Please fax cancellations to Holly Carson at (703) 836-9749. Substitutions may be made by phone or e-mail (hcarson@caionline.org) until Jan. 20. After this date, all substitutions must be made on-site.

## Private Party Policy

All hospitality suites and hosted events must be reserved, approved and paid for through CAI. Hospitality suites and/or hosted events are not permitted during official seminar activities. Non-sponsoring suppliers are not permitted to host events at the Rancho Las Palmas during the seminar.

## CAI Suitcasing Policy

CAI has a no-tolerance policy regarding "suitcasing," which describes the practice by non-sponsoring companies or individuals of soliciting sales or sales leads in the hotel, lobbies, and/or representing their services or soliciting seminar participants for conflicting social activities. Non-sponsoring suppliers participating in the seminar as attendees or speakers are prohibited from soliciting business in or after sessions, or in the hotel itself.

**Violators of these policies** will be charged the amount for a table-top display sponsorship (\$2,000), which must be paid prior to registering as an attendee, exhibitor or sponsor at any future CAI functions.

## Continuing Legal Education Credit

The full CAI Law Seminar has been submitted for CLE credits. In past years, the Law Seminar qualified in most states for 11-15 hours of CLE credits (including 1 1/2 hours of ethics). CAI applies for CLE credits in California, Colorado, Florida, Georgia, Indiana, Minnesota, Missouri, Nevada, New Hampshire, New York, North Carolina, Ohio, Pennsylvania, Rhode Island, South Carolina, Texas, Virginia, Washington and Wisconsin. CAI cannot guarantee CLE credit approval for all of the above-mentioned states. For information regarding CLE credits in other states, please contact CAI at (703) 548-8600.

## IT'S A PAPER-FREE SEMINAR

No more bulky handouts to lug around at this seminar. Attendees will have access to all session handouts submitted by content leaders on the website (in advance) and during the seminar. Attendees will receive all materials on a fully searchable CD-ROM at registration.



# Law Seminar

Jan. 30–31, 2009  
Palm Springs, CA

## After attending CAI's Law Seminar you will:

- Be better prepared to deal with the pressing issues facing condominium and homeowner associations today
- Know how to plan for the next five years in the practice of association law
- Have a valuable, supportive network of colleagues around the country
- Receive a copy of the 2009 Law Seminar proceedings on CD-ROM

## You'll hear expert advice and learn about the latest developments on topics including:

- Attorney-client privilege
- Environmental and energy policies
- Modern directors & officers liability insurance litigation
- Alternative dispute resolution
- Multi-family housing



PRESENTED BY CAI'S COLLEGE OF COMMUNITY ASSOCIATION LAWYERS

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